

Target Market Determination - The Managed Funds Portfolio Service (Investor Directed Portfolio Service (IDPS))

A Target Market Determination (TMD) is required under section 994B of the *Corporations Act 2001*. It sets out the target market for the product, triggers to review the target market and certain other information. It forms part of Clearstream Australia Limited's design and distribution framework for the product.

This document is **not** a product disclosure statement, and is **not** a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the Investor Directed Portfolio Service Guide (**IDPS Guide**) which forms part of the Portfolio Wrap Investor Brochure issued by Morgan Stanley Wealth Management Australia Pty Ltd before making a decision whether to buy this product.

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| Name of product | The Managed Funds Portfolio Service which is an IDPS issued by Clearstream Australia Limited (ABN 53 062 527 575, AFSL 230684) |
| Date of TMD | 5 October 2021 |
| TMD Version | 1 |

Definitions

Clearstream means Clearstream Australia Limited (ABN 53 062 527 575), AFSL 230684
It is the issuer of the product.

IDPS means an Investor Directed Portfolio Service.

Morgan Stanley means Morgan Stanley Wealth Management Australia Pty Ltd is the promoter of the product and Morgan Stanley's Portfolio Wrap.

product means the Managed Funds Portfolio Service which is an IDPS issued by Clearstream.

Product description

The product is a transaction, custody and administration service for investors in connection with a range of managed funds which the investor may select from. In return for the provision of these services the investor pays a combination of fixed dollar and asset-based fees.

The product is described in the IDPS Guide which forms part of the Morgan Stanley Portfolio Wrap Investor Brochure which contains a description of Morgan Stanley's Portfolio Wrap. The product is made available to investors by arrangement with Morgan Stanley as the promoter of the product and is a component of Morgan Stanley's Portfolio Wrap.

Key product attributes

The product allows the investor to decide to acquire or dispose of interests in a range of managed funds which are accessible through the product. It provides access to an extensive range of wholesale priced managed funds which are not usually available to individual investors. It is also likely to provide cost reductions through the pooling of investor funds or through the netting of transactions.

All managed funds the investor acquires through the product are held on trust for the investor by Clearstream or its sub-custodian.

In addition to handling these transactions the product also provides a comprehensive administration and reporting service for investors.

Clearstream does not provide any advice or recommendations about the investments available through the product.

Morgan Stanley's role in relation to Morgan Stanley's Portfolio Wrap, through which the product is accessible by an investor.

Morgan Stanley is the investor's agent. The investor authorises Morgan Stanley to lodge instructions, including changes to the investor's personal details, with Clearstream on the investor's behalf.

Morgan Stanley is responsible for any advice they provide on the investor's managed funds portfolio, including giving the investor advice on which investments best suit the investor's investment objectives and financial needs, the potential risks and returns of the product and the managed funds available through the product.

Target market

Objectives, financial situation and needs of the Target Market

This product is a service targeted at investors in Morgan Stanley's Portfolio Wrap who seek the following features:

- To have access to an extensive range of managed funds available to invest their capital in. The managed funds available offer access to a broad range of underlying domestic and international asset types across a range of professional fund managers.
- To gain the following benefits (through the Morgan Stanley Portfolio Wrap) which includes the following:
 - a) To earn income and capital gains on their investment funds;
 - b) the flexibility of customising portfolios by selecting the assets that the investor would like purchased and reported on;
 - c) the ability to hold the investor's investments in a centralised portfolio facility and to control the investment decisions in conjunction with the investor's financial adviser; and
 - d) consolidated reporting on their managed funds and other investments as part of the Morgan Stanley Portfolio Wrap; and
 - e) concise tax reporting by Morgan Stanley at year end.
- To be able to choose their investments from the product list having regard to the advice of their Morgan Stanley adviser; and
- To have access to wholesale priced managed funds which are not usually available to individual investors.

Eligible investors

In accordance with the terms of Morgan Stanley's Portfolio Wrap, through which investors can access the product, investors must have at least \$100,000 to invest and be:

- a client of Morgan Stanley;
- an Australian resident for tax purposes; and
- an individual 18 years of age or over, or a company, partnership, trust, (including a self-managed superannuation fund, or estate) or an association.

Appropriateness requirements

The key attributes of the product have been designed so as to provide a product that provides an appropriate investment platform for clients of Morgan Stanley identified as having a need for a product with such attributes. As Morgan Stanley is the sole promoter and distributor of the product it is reasonably considered that customers who are recommended to acquire the product by Morgan Stanley will be in the target market.

Distribution conditions and restrictions

The product is only available to you through an authorised representative of Morgan Stanley.

If an investor changes to another dealer or adviser who is not a representative of Morgan Stanley, or their dealer or adviser ceases to be a representative of Morgan Stanley, then Clearstream may suspend or close the investor's account.

Review triggers

Clearstream will conduct a review of this TMD if one of the following review triggers has occurred:

1. A significant dealing outside of the TMD has occurred which suggests that the TMD is no longer appropriate.
2. Clearstream receiving a significant or high number of complaints from investors who have used the product regarding product design, product availability or any distribution condition where Clearstream considers this reasonably suggests that this TMD is no longer appropriate.
3. A material change to key product attributes, terms and/or conditions where Clearstream considers this reasonably suggests that this TMD is no longer appropriate.
4. Clearstream receiving a Product Intervention Power order from ASIC in relation to the distribution of this product where Clearstream considers this reasonably suggests that this TMD is no longer appropriate.
5. Occurrence of a significant breach event relating to the design or distribution of the product where Clearstream considers this would reasonably suggest that (i) this product is unsuitable for a particular cohort of customers and (ii) the TMD may no longer be appropriate.

Next review date

By 5 October 2023 and then on every second anniversary of that date.

Distributor Information Reporting Requirements

Morgan Stanley is the only permitted distributor of the product.

| Activity | Information | Reporting deadline |
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| Dealing outside the target market | Where Morgan Stanley arranges the acquisition of the product on behalf of the investor, Morgan Stanley must notify Clearstream of information including the reason why the product acquisition is outside of target market, and whether product acquisition occurred under personal advice. | Quarterly |
| Complaints | Complaints received by Morgan Stanley which relate to the product or managed funds where the nature of the complaints relate to product design, product availability and distribution conditions. | Quarterly |
| Significant dealing outside of target market | The nature and circumstances of the significant dealing, the date on which the significant dealing occurred, the number of investors to whom the report relates and whether consumer harm of detriment has or is likely to occur due to the significant dealing. | As soon as practicable but, no later than 10 business days after Morgan Stanley becomes aware of the significant dealing. |